
MASAHA®
Your Gate To Development!

1



TIMELINE OF OUR PARTNERSHIP WITH SANY AND MAJOR MILESTONES

TIMELINE OF OUR PARTNERSHIP WITH SANY AND MAJOR MILESTONES

(date of signature of agency contract, date of sale/lease of first equipment, etc.)

SANY

Since 1989, SANY's vision to build a first-class enterprise, to foster first-class employees, and to make first-class contributions to society has never wavered.

SANY have focused on delivering value to customers, employees, shareholders, and the public by offering high-quality products and services, providing a work

environment full of opportunities, releasing financial reports to meet investor expectations, and exerting our own influence to help those in need

MASAHA®
Your Gate To Development!

MASAHA is a part of the reputed Fouad Alghanim & Sons group of companies. It was created with the aim to providing exceptional services in the Roads and Infrastructure construction sector and provide equipment and solutions for construction, forestry, mining, and utility industries. MASAHA combines the true spirit of entrepreneurship along with expert industry experience and has become a leader in its sector.

In only a short while since our inception, MASAHA has been positioned as Kuwait's One of the leading companies in construction and infrastructure and equipment company.



وزارة التجارة والصناعة
Ministry of Commerce & Industry
شهادة قيد وكالة

بعد الاطلاع على قانون تنظيم الوكالات التجارية رقم ١٣ / ١٦ الصادر بتاريخ ٩ مارس سنة ٢٠١٦
وبعد استيفاء جميع البيانات والرسوم المطلوبة بموجب القانون آنف الذكر تم تسجيل

الســـــــاده / شركة المساهمة المقفلة للتجارة العامة والمقاولات

وكيلا في الكويت لـ

SANY INTERNATIONAL DEVELOPMENT LTD.,
PEOPLE'S REPUBLIC OF CHINA

والصادرة منتجاته باسم

موزع الرافعات المتحركة ورافعات التشاريس الوعرة ورافعات كافة التشاريس والرافعات البرجية والعقارات و/أو الطرق و/أو الموصلة والرافعات الطوقية و/أو وقطع الغيار ومشتقاتها

لمدة من : ٢٠١٧/٠٥/١٥ إلى : ٢٠١٩/١٢/٣١

رقم القيد : ٢٠١٧/١٩٩١ تاريخ القيد : ٢٠١٧/٠٥/٠٨

ملاحظة : في حالة إلغاء أو تجميد أو تعديل الوكالة يجب إبلاغ هذه الوزارة

وكيل وزارة التجارة والصناعة

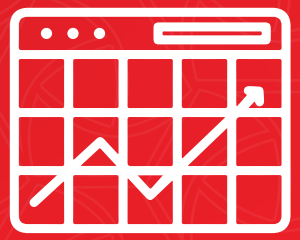
٢٠١٧/٠٥/٠٨

SANY & MASAHA
Your Gate To Development!

Date Of Signature Of Agency Contract

15th May, 2017.

2



HISTORICAL DATA OF SALE/LEASE BY YEAR AND CATEGORY OF EQUIPMENT

SANY EQUIPMENT PURCHASE - FROM 2017 TO TILL 11TH DEC 2023

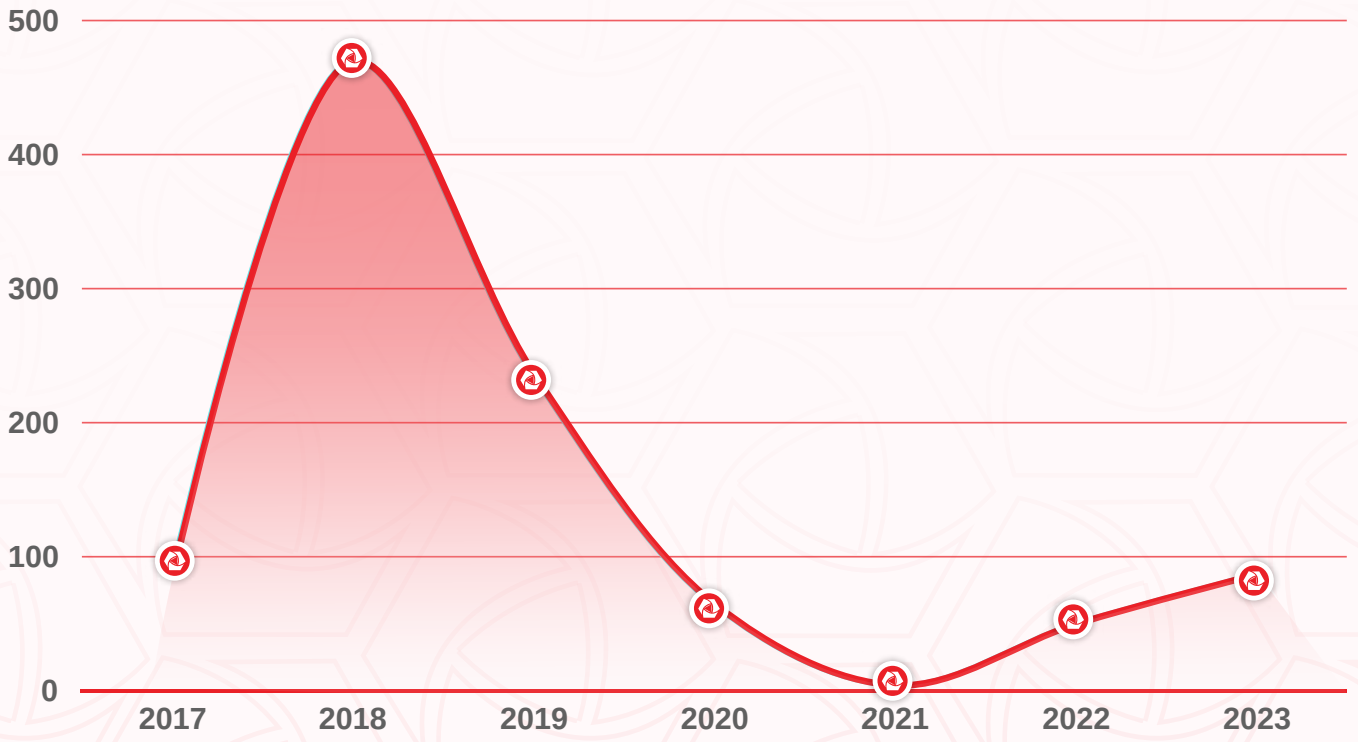
999

UNITS

PURCHASED

GRAND TOTAL OF USD

128,645,981



S/No.	DESCRIPTION	MODEL	CAPACITY	2017	2018	2019	2020	2021	2022	2023	GRAND TOTAL
1	ALL TERRAIN CRANE	SAC2200S	220 TON			1					1
2	MOBILE CRANE	SAC1800	180 TON		1						1
3	MOBILE CRANE	STC1600	160 TON		1						1
4	MOBILE CRANE	STC1300	130 TON		1				1		2
5	MOBILE CRANE	STC1250	125 TON		1						1
6	MOBILE CRANE	STC1000C	100 TON		10						10
7	MOBILE CRANE	STC800	80 TON	8	31				1	2	42
8	MOBILE CRANE	STC700	70 TON						5	1	6
9	MOBILE CRANE	STC500	50 TON	36	97	6	5	3	3	3	153
10	MOBILE CRANE	STC300	30 TON	10	45					1	56
11	MOBILE CRANE	STC250	25 TON	6							6
12	TOWER CRANE	SYT160 (T7015-10)	10 TON		6	4					10
13	TOWER CRANE	SYT250 (T7527-12)	12 TON			10					10
14	ROUGH TERRAIN	SRC400C	40 TON			30					30
15	ROUGH TERRAIN	SRC550C	55 TON		1						1
16	ROUGH TERRAIN	SRC600C	60 TON		8	32					40
17	ROUGH TERRAIN	SRC750C	75 TON		4						4
18	ROUGH TERRAIN	SRC800T	80 TON						2		2
19	ROUGH TERRAIN	SRC900C	90 TON		2	4		1		4	11
20	EXCAVATOR	SY215C	21.5 TON	4	3					1	8
21	EXCAVATOR	SY235C	23.5 TON		6						6
22	EXCAVATOR	SY335C	33.5 TON	7	52	82	3		4		148
23	WHEEL LOADER	SYL956H5	5 TON		83	25			2	10	120
24	WHEEL LOADER	SW978K	7 TON						5	9	14
25	MOTOR GRADER	SAG200C-6	GRADER	5	46					1	52

S/No.	DESCRIPTION	MODEL	CAPACITY	2017	2018	2019	2020	2021	2022	2023	GRAND TOTAL
26	MOTOR GRADER	STG210C -8S	GRADER				2		3		5
27	ROLLER	SPR200C-6	20 TON (TIRE)		6						6
28	ROLLER	SSR120C	12 TON (TIRE)		10						10
29	SINGLE ROLLER	SSR120C-6	12 TON (SD)		2						2
30	SINGLE DRUM ROLLER	SSR100C-6	10 TON (SD)	1							1
31	SANY TRACTOR HEAD	HQC4253T 3P3C	HEAD				40				40
32	SANY TRACTOR HEAD	HQC42503S2S12C	HEAD						20		20
33	SANY TRACTOR HEAD	D580ASC - 110 AMT	HEAD							50	50
34	SANY DUMP TRUCK 18M	SYZ318C-8R	18 M		20						20
35	SANY CHASSIS	SYM1250T3	CHASSIS		20	10					30
36	TOWER CRANE RAIL	(QTY 117)	RAIL						1		1
37	UNDER CARRIAGE SYSTEM	FOR 10 AND 12 TON TOWER CRANE					4				4
38	ATTACHED RACK /FRAME/ANCHOR	FOR 12T TOWER CRANE (QTY 18)					1				1
39	HOISTING MECHANISM	FOR 12T TOWER CRANE - 132701010104B					2				2
40	STANDARD SECTION	(QTY 80 + QTY 50)					1		1		2
41	TRANS MIXER	SYG5418THB 56		10							10
42	CONCRETE MIXER	SYM5310GJB1			10	30					40
43	CONCRETE MIXER	SY410C - 8								5	5
44	CONCRETE PUMP	SYG5418THB 56		1							1
45	CONCRETE PUMP	SYG5371THBCB 470C- 10							1		1
46	CONCRETE PUMP	SYG5441THBCB 560C- 10							1		1
47	CRANE CRAWLER	SCC1350E	140 TON		3						3
48	MULTIFUNCTION DUST	SUPPRESSION & DISINFECTION					6				6
49	STATIONARY PUMP	HBT6013C-5		1	1						2
50	TRUCK MOUNTED CONCRETE PUMP	SYG5532THB				1					1
TOTAL				89	470	235	64	4	50	87	999

3



KEY COMPETITORS IN THE MARKET

MAIN COMPETITORS

DEALER	BRAND	PRODUCT LINE
محمد عبدالرحمن البحر	CAT, SEM, TEREX	EARTH MOVING MACHINES + CRANES
AL MULLA GROUP	XCMG	EARTH MOVING MACHINES + CRANES
بودي BOODAI	HITACHI, ZOOMLION	EARTH MOVING MACHINES + CRANES
بحرة BAHRAH	DOOSAN, Bobcat	EARTH MOVING MACHINES
RIHAM TRADING CO.	JCB	EARTH MOVING MACHINES
Alghanim International	SHANTUI	EARTH MOVING MACHINES
DAR ALHAI	KOMATSU	EARTH MOVING MACHINES

3



PRODUCT PORTFOLIO


SANY


SANY
SANY
GR5


SANY


SANY
SANY


HELI
30


SANY




SANY


SANY
SRC500C

THANKS